Leisure Marine Sales & Special Projects Trainee

Location: Hailsham, East Sussex
Employment Type: Permanent, Full-time

We are offering a rare and exciting trainee opportunity for someone passionate about the leisure marine industry, sales, contributing to a market-leading brand, and the elite end of the yachting industry.

Role Overview: You'll gain end-to-end exposure to special projects within our Grand Prix (MGP) programme, learning directly from industry experts and some of our most prestigious customers including racing teams, project managers, and superyacht crews.

This hands-on training role is intentionally structured to develop you into a confident, technically competent sales professional within a global brand.

Key Responsibilities:
You'll receive structured development while actively contributing to real customer and project activity, including:

- Support account management for MGP customers in the UK, Europe and worldwide.
- Become an internal sales representative, carrying out sales activities.
- Shadow senior staff during customer visits to learn world-class relationship-building techniques.
- Assist in gathering customer requirements for bespoke rope solutions.
- Help maintain accurate project/order data and support order progression through the factory.
- Participate in customer discussions around specifications, customisations and deal-closing.
- Learn the full rope manufacturing process, from raw fibre to finished line.
- Gain specialist knowledge in rope design, applications on race-boats and superyachts, and performance requirements.
- Assist with splicing, tapering and on-site tasks alongside expert riggers.
- Observe and support quality control inspections for MGP products.

Training & Development
From assisting administrative tasks to managing projects and supporting negotiations, we will provide structured development for essential career skills.

With us, you'll develop these skills:

- Customer engagement & needs analysis.
- Technical MGP product understanding.
- Sales planning, negotiation & closing.
- Time management & CRM.
- Cross-functional collaboration across production, customer service and sales.
- Professional communication & commercial awareness.

About You:

- Passionate about the marine industry, high-performance sport, or technical products.
- Curious, proactive and eager to learn.
- Comfortable communicating with a wide range of customers, from chandlers to race teams.
- Organised, detail-driven, and able to work across multiple projects at once.
- Able to build rapport, listen well, and represent the Marlow brand with professionalism.

What We Offer:

- Be part of a company with deep heritage and cutting-edge technology.
- Join a supportive team with a genuine passion for marine excellence.
- Enjoy opportunities for international exposure and long-term growth.

About Us: Marlow Ropes Ltd. is the UK's premier specialist rope manufacturer and a global leader in the industry. With an enviable brand reputation dating back over 70 years, we are dedicated to driving the sales of our British-made products through performance, innovation, and service.

Our leisure marine division is a world-renowned brand leader, manufacturing and selling ropes for kitesurfing, windsurfing, dinghy & sports boat sailing, cruiser/racers, grand prix racers, and superyachts. Additionally, we have thriving commercial and defence divisions that cater to a wide range of industries and applications.

Learn More & Apply: To learn more about the role's package, salary and benefits, contact **careers@marlowropes.com** for more information and, or submit your CV and a cover letter to apply. We look forward to hearing from you!